

# A Look At Our Performance

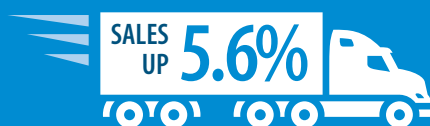


## Q1 FY19 HIGHLIGHTS

### SYSCO BRAND COMPRISES



### U.S. FOODSERVICE OPERATIONS:



**STABLE**  
PERFORMANCE  
FROM  
U.S.  
FOODSERVICE

GROSS  
PROFIT UP  
**5.2%**  
OPERATING  
INCOME UP  
**4.3%**

## Q1 FY19 REVIEW

**\$15.2B**  
^ 3.9% SALES

**\$2.9B**  
^ 3.9% GROSS  
PROFIT

**\$692 M**  
^ 5.1% ADJUSTED  
OPERATING  
INCOME<sup>1</sup>

**\$0.91**  
^ 22% ADJUSTED  
EPS<sup>1</sup>

## CORPORATE SOCIAL RESPONSIBILITY *Delivering A Better Tomorrow*

### PEOPLE

#### We will care for people by:

- Giving back, doing good and changing lives in our communities
- Creating a diverse and inclusive work environment
- Empowering our associates, customers and the next generation to make healthy choices about lifestyles and diet

### PRODUCTS

#### We will supply products responsibly by:

- Improving animal welfare in the food service industry
- Minimizing negative environmental, social or ethical impacts when we source products
- Ensuring that human rights are respected in our own operations and global supply chain

### PLANET

#### We will protect and preserve the environment for future generations by:

- Advancing sustainable agriculture practices
- Reducing our carbon footprint
- Diverting waste from landfills



"Our top-line results for the first quarter were solid, particularly in our U.S. Foodservice segment. We continue to see expense challenges in the warehouse and transportation areas of our supply chain, which we anticipate will persist. We remain focused on the execution of our strategic priorities, which we believe will serve as the roadmap for additional growth and value creation."

**Tom Bené,**  
President & CEO



<sup>1</sup> This is a non-GAAP financial measure. For complete financial results and non-GAAP reconciliations, please see Sysco's Q1 FY19 earnings release at [sysco.com/investors](http://sysco.com/investors).